



Motor Oil: Growth, Resilience and Energy Security

Strategy and Outlook

November 2025



Motor Oil: Powered by the Three Critical Energy Trends of Our Time

Supplying the World with Fuels, Electricity and Recycled Resources

Positioned in the New Golden Age of Refining



> 200k b/d

Crude Oil Refining Capacity

12.61

Nelson Complexity Index

> 1,500

Fuel Stations in 5 Countries

Fuels



Consumer Services



Owning the Electrification Inflection



~ 550k

Electricity & Gas Customers¹

847 MW

Net RES Installed Capacity²

1.5 GW

Dispatchable Generation Capacity¹

Renewable Energy



Electric Utility



Winning the Race for Resources



> 1,000,000 tpa

Solid Waste Management

> 43,000 tpa

Lubricants & Regeneration Capacity

> 23 MW

Biogas Net Capacity

Waste Management



Waste Oils



Reported Financials (2024)



€12.2bn
Revenues

€1.0bn
EBITDA

1.8x
Net Debt/EBITDA

€1.4
Dividends per Share

Completion of the nrg/Heron transaction is subject to the satisfaction of customary conditions, including the approval by the competent competition authorities as well as the general meetings of the shareholders of the two companies.

Notes:

1. Combined nrg and Heron 2024, MOH participation: 50%. 2. Capacity as of 08/2025.

Utilising Established Platforms as a Springboard for Future Growth

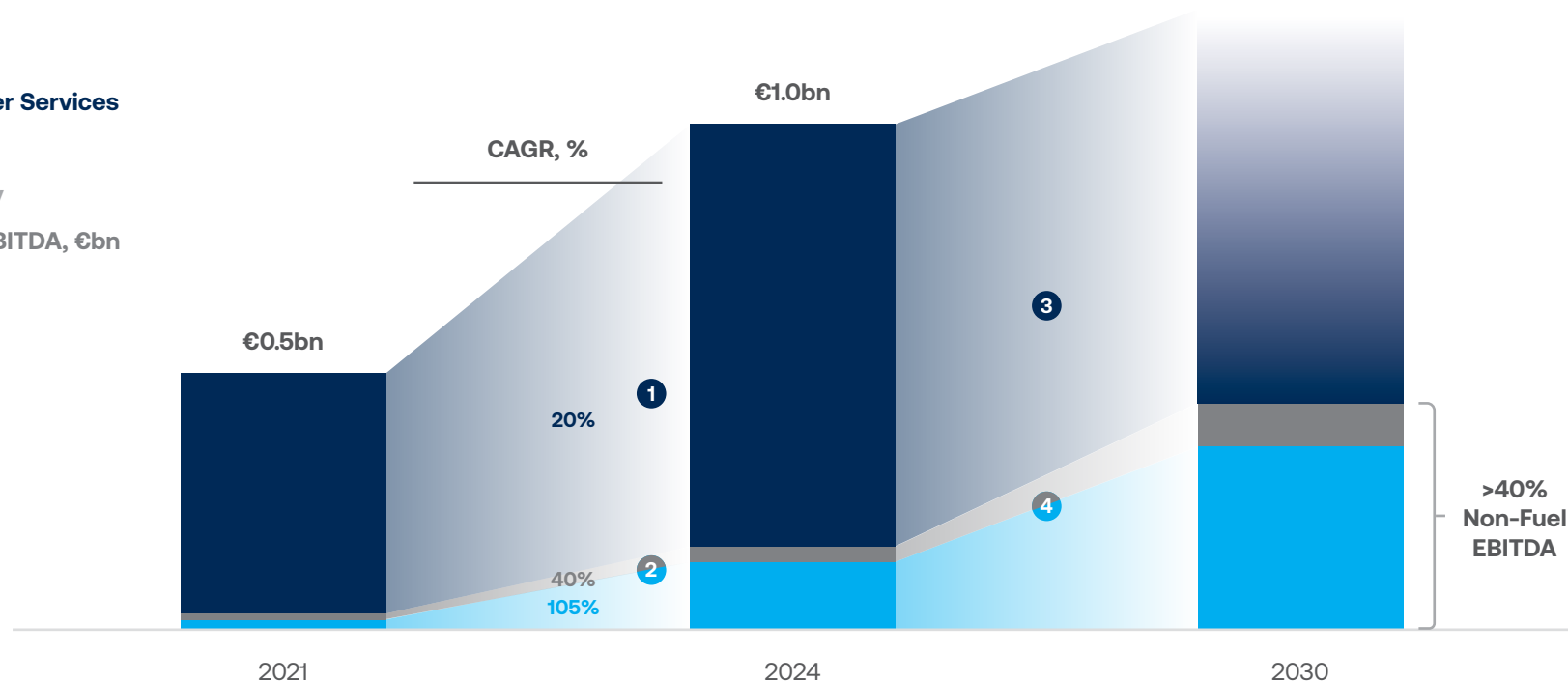
All Platforms of Growth Currently in Place

- Fuels & Consumer Services

- Electrification

- Circular Economy

Total Reported EBITDA, €bn



1

- Expansion of refining processing capacity
- Naphtha reformer capturing improved gasoline margins
- Energy systems and logistics upgrades

2

- MORE RES platform successfully established
- Circular Economy platform successfully established

3

- Propylene splitter unit completed
- Logistics infrastructure and trading expansion
- Low-carbon energy hub development

4

- MORE organic growth (secured pipeline)
- Heron-nrg JV establishment and Komotini full operation
- Execution of circular economy strategy

Uniquely Positioned in the New Golden Age of Refining

Balancing Resilience and Growth in a Supportive Refining Margin Environment

Refining Market Backdrop

Supportive Refining Margins

Mild Hydrocracking Med Benchmark Margin \$/MT



Growing Underlying Demand¹

World Oil Demand mb/d



Structural Underinvestment in Sector

12 Refinery Retirements in Europe in the Last 5 Years²

➔ **> 1.1mn bbl/d** Capacity Retired or Repurposed

Recent MOH Refining Investments...

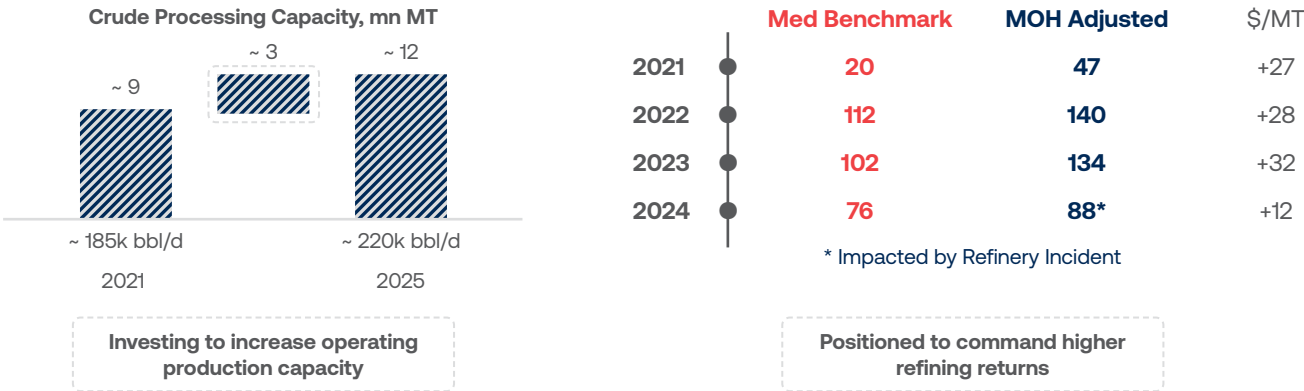
New Naphtha Reformer
~1,000k tpa

Crude Processing Capacity Expansion to
220k+ bbl/d

New CHP Unit
57 MW

New Propylene Splitter
160k tpa

...Unlocking Value and Growth...



...While Continuing Enhancing Resilience

Low-Carbon Energy Hub
(H2, Advanced Biofuels, CCUS)

Logistics and Trading
Operations Expansion

Development of FSRU 

Notes:
1. Source: IEA Report "Oil 2025", includes Global consumption. 2. 2020-2025 closures and conversions to biorefineries (2025 view), S&P, Reuters, Internal Analysis. 3. 9M 2025.

Owning the Electrification Inflection

Growing Across Two Standalone Platforms

Power Market Backdrop

+11 TWh Addressable Electricity Market Opportunity in Greece

- +7 TWh demand growth by 2030
- +4 TWh consolidation opportunity

Lack of Dispatchable Capacity

- Full lignite decommissioning by 2026
- Hydro generation decline
- Gradual BESS penetration only

RES Rationalisation

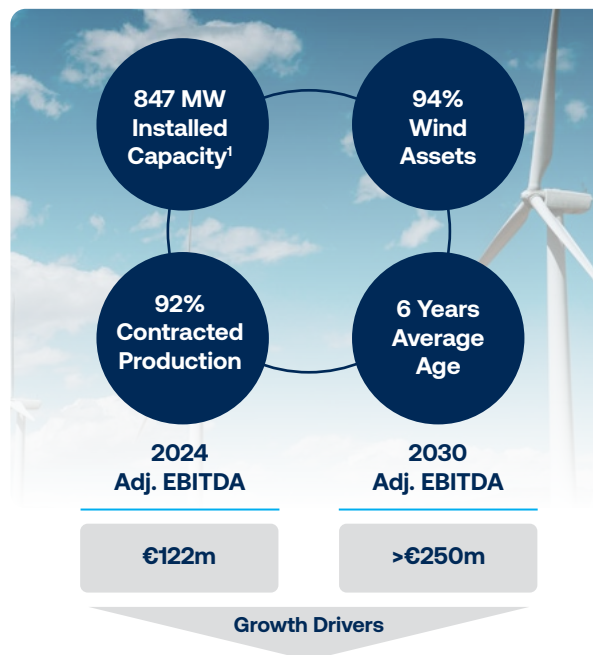
- Deceleration of RES penetration due to system constraints
- Growth opportunity mainly from commercially derisked projects

Platforms of Growth



Pure-Play RES Leader

100% MOH Ownership



~1 GW Mature Pipeline⁴

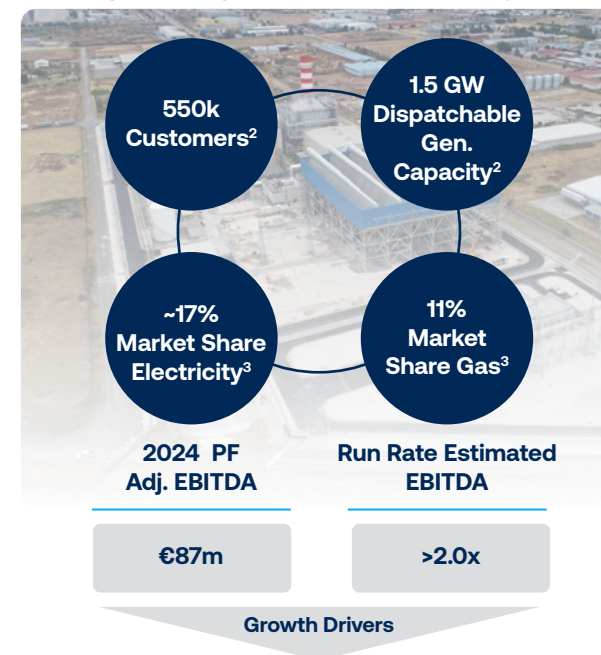
- Contracted solar projects
- High-capacity factor wind
- BESS



Integrated Electric Utility Business

50% MOH Ownership*

*Completion of the nrg/Heron transaction is subject to the satisfaction of customary conditions, including the approval by the competent competition authorities as well as the general meetings of the shareholders of the two companies.



- Komotini facility in full operation (2026)
- Flexibility and efficiency of portfolio
- Market growth and value add services

Notes:

1. Capacity as of 08/2025. 2. Combined nrg and Heron 2024. 3. Market Share based on 2024 volumes for nrg and Heron. 4. MORE's total pipeline in 2.8 GW. Sources: Aurora Central Scenario, IPTO.

Winning the Race for Resources

The Largest Circular Economy Business in Greece

Circular Economy Market Backdrop

Solid Waste

Greece to transition from 78% landfill to 10% by 2030³

Selected Market Opportunities ~€5bn²

Wastewater

Greece facing immediate need across the water cycle

Selected Market Opportunities ~€10bn¹



Exploring new opportunities in waste oil collection, energy feedstock development and specialized waste management

Circular Economy Business Evolution and Growth Trajectory

Waste Management

Helector

Tholis

Waste Oils

LPC

Cytop

veid

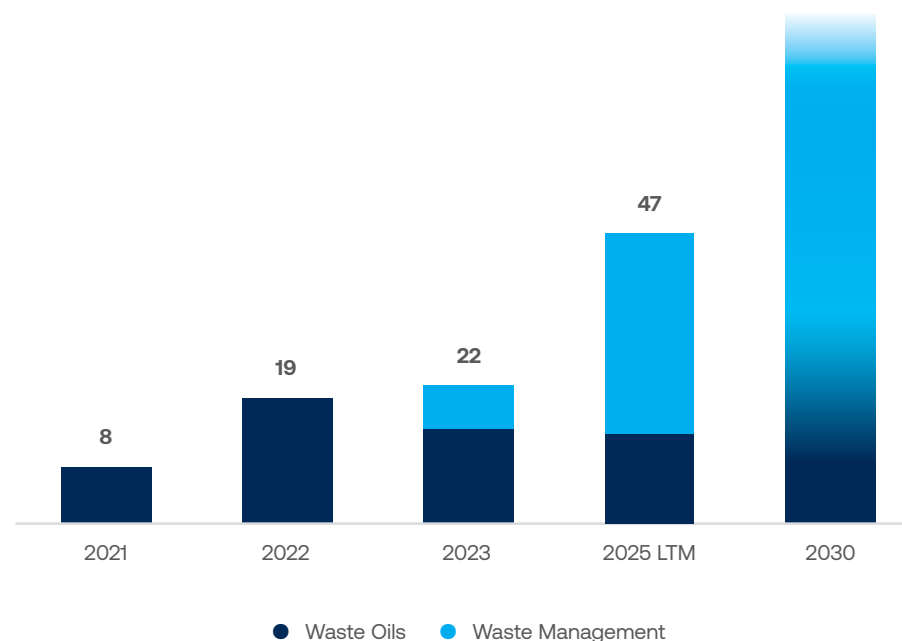
ΠΡΑΣΙΝΗ ΑΔΙ

Backlog (€m)

382

598

Circular Economy EBITDA (€m)



Notes:

1. Includes publicly announced waste water, irrigation and urban water management selected opportunities.

3. Figures based on the Greek National Waste Management Plan 2022-2030.

2. Construction value plus, present value of expected revenue from operations over concession period.

Motor Oil Group's Path to Value Creation

Complementary Strategies Across the Energy Spectrum

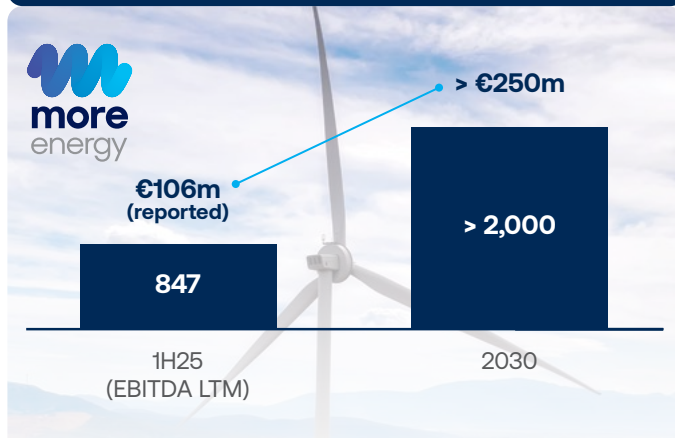
	Fuels and Consumer Services	Electrification	Circular Economy
			
	- Best in-class downstream operations ensure high returns throughout the cycle - Targeted investments to capitalise on market opportunities	- MORE is a growth engine underpinned by contracted returns - Heron and nrg will be a balanced electric utility busines in a market with strong fundamentals	- Leading position across a value chain that undergoes a transformative investment cycle - Operation of long-term critical infrastructure with sustainable returns
Predictability	✓	✓ ✓	✓ ✓
Growth	✓ ✓	✓ ✓ ✓	✓ ✓ ✓
Yield	✓ ✓ ✓	✓	✓ ✓
Threshold Unlevered IRR	>15% (5yr. Payback)	>10% (adjusted for contracted profile) ¹	>12% ²

Notes:
 1. Returns for non-contracted and fossil-based opportunities can be substantially higher. 2. Average across sector opportunities.

2030 Commercial and Financial Targets Remain On Track

Consistent Progress Toward 2030 Operational and Financial Targets

RES Installed Capacity (MW) & EBITDA (€mn)

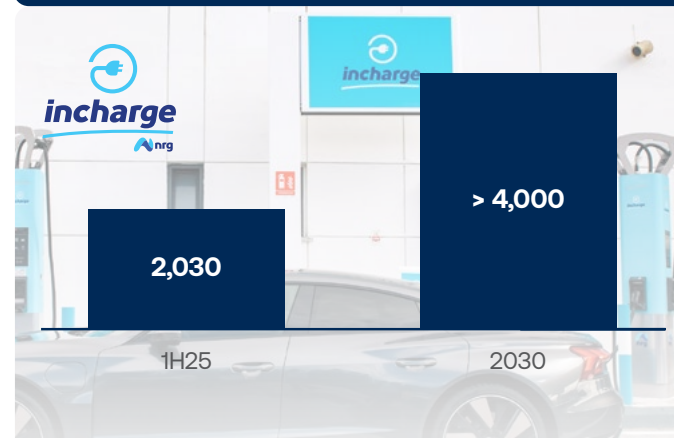


Investment Plan

> €2.3bn²
(2022-1H25)

> €4.0bn²
(2030)

InCharge (Charging Points)¹



Group Non-Fuel EBITDA

~€155mn
(2024)

> 40%
(2030)

Notes:

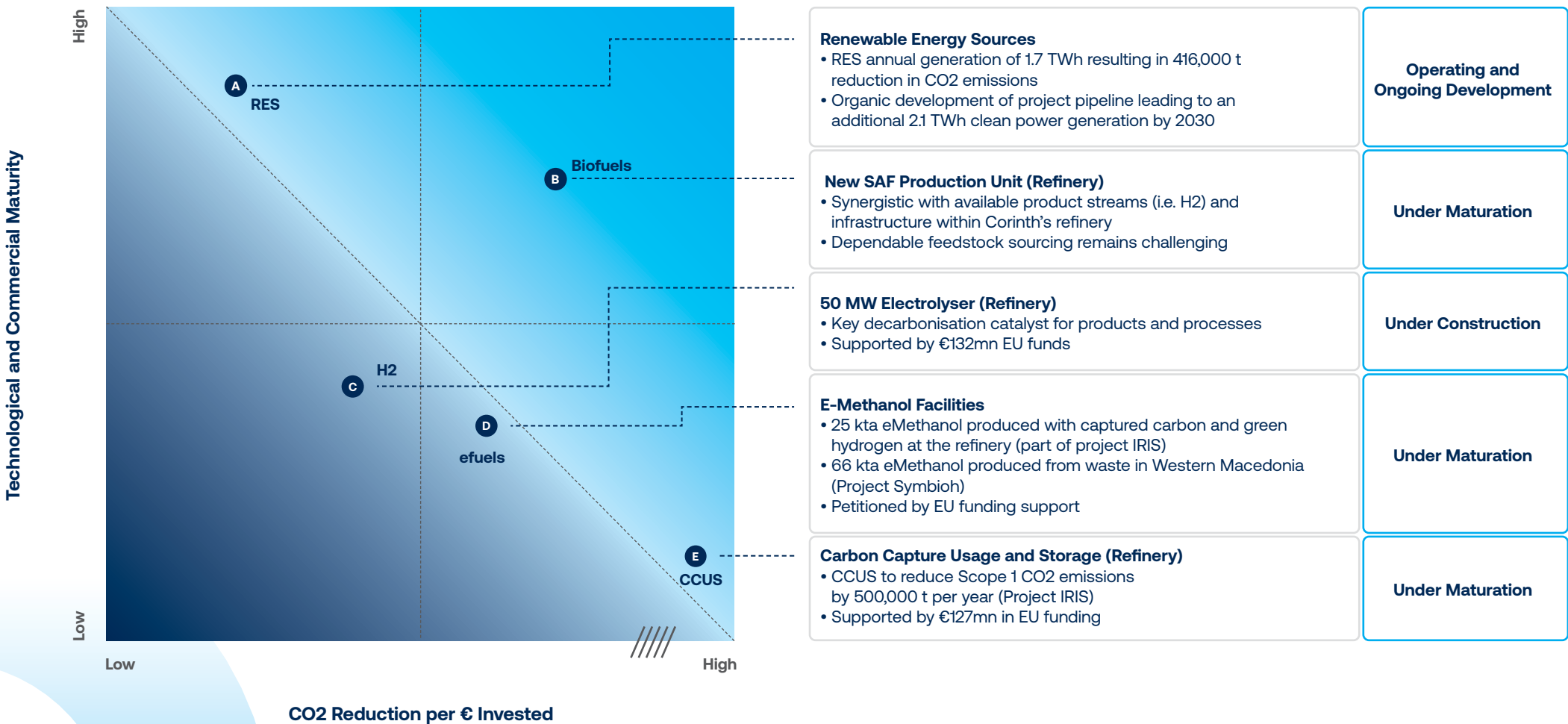
1. Includes private and public charging points. 2. Includes organic and inorganic investments.

Disciplined Decarbonisation Strategy

Monitoring of Our 2030 Decarbonisation Targets

Committed to Decarbonisation
on a Disciplined & Value-Accretive Path

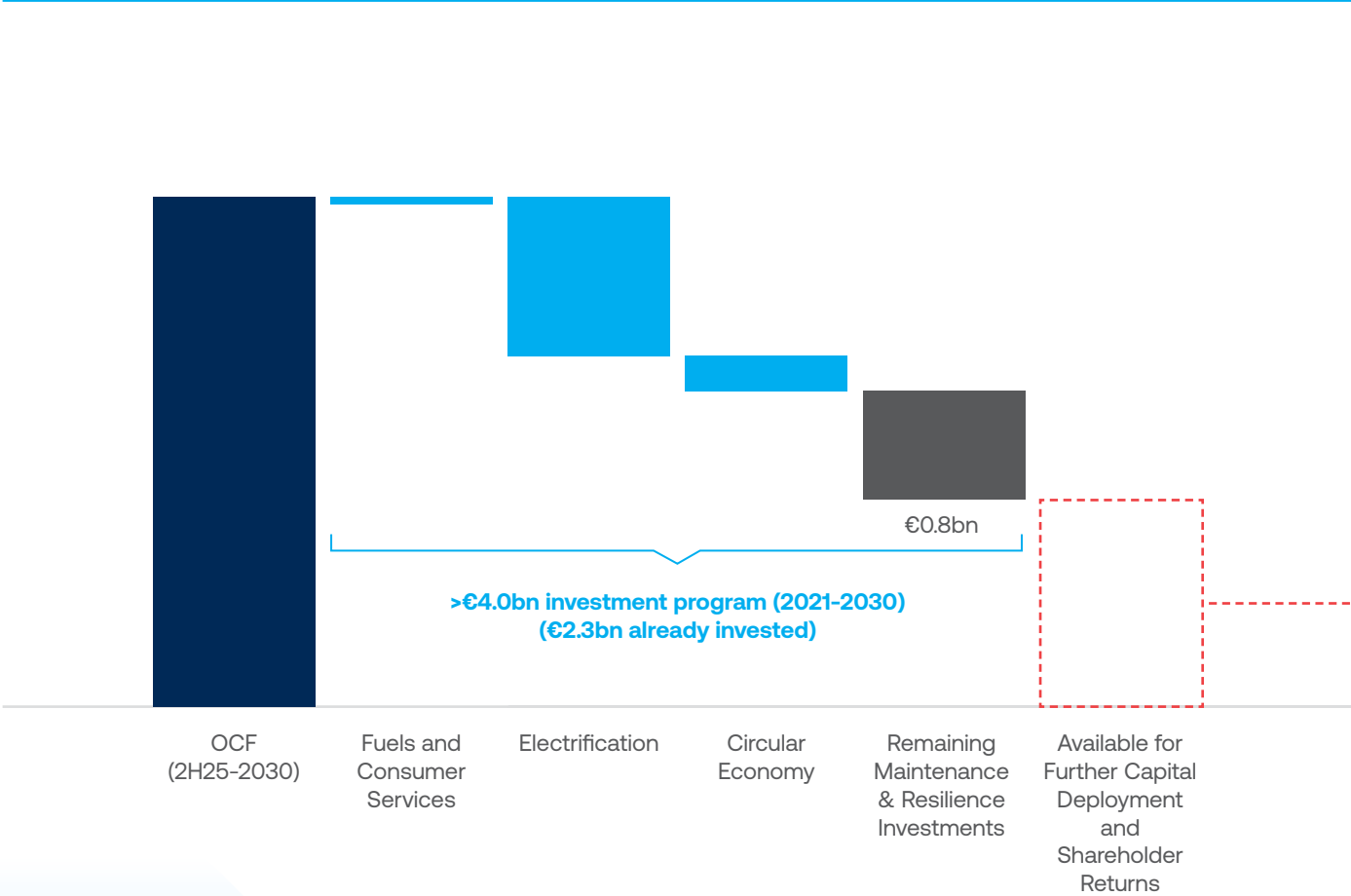
Progress Towards our Decarbonisation Targets



Roadmap to 2030: Fully Funded Strategy

Balanced Outlook Between Growth and Resilience

Illustrative Sources & Uses (2025-2030)



Capital Allocation Priorities



Transforming a Best-in-Class Downstream Operator into a Regional Multi-Energy Leader

Investment Case Summary

- ➔ **Diversified energy portfolio with significant upside**
- ➔ **Leading the energy transition while maximising shareholder returns**
- ➔ **Fully funded roadmap, ensuring an attractive yield for shareholders**
- ➔ **Disciplined capital allocation and balance sheet strength**



Disclaimer

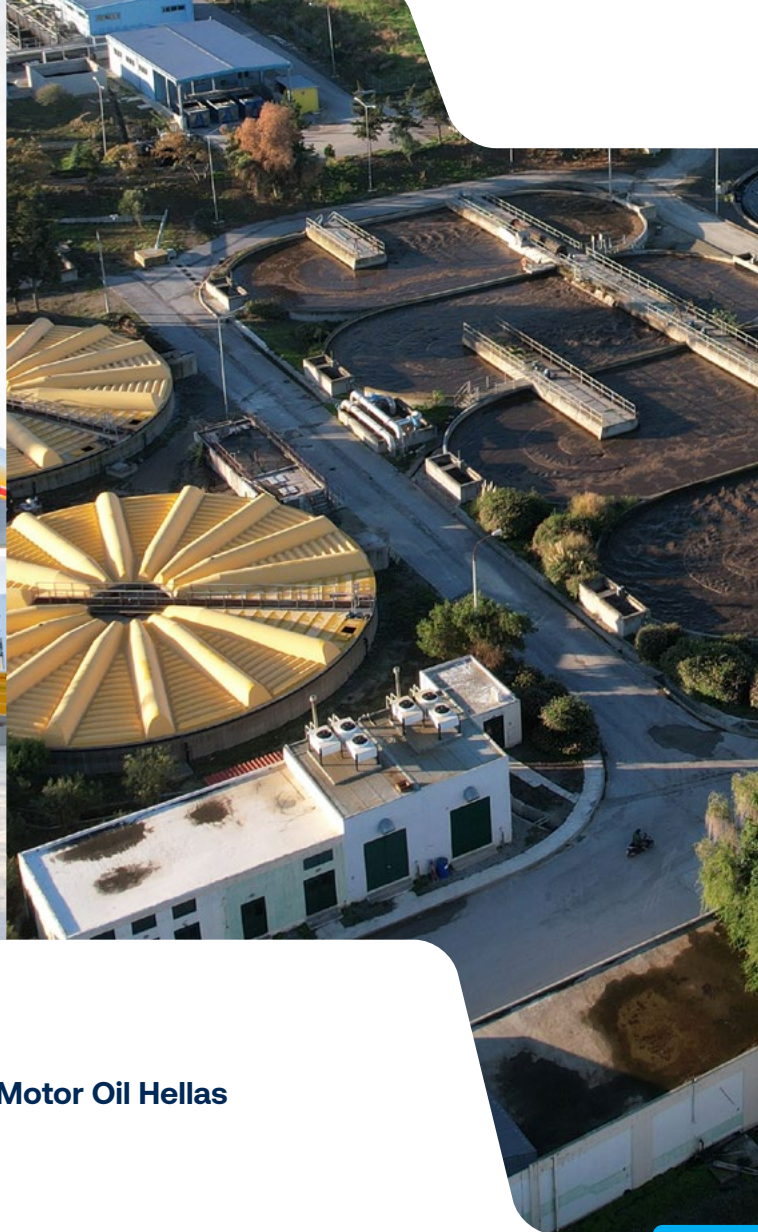
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